



**The German-American Business Council**

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Business Groups of New England**

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and

**D O W N E R & C O M P A N Y**

*Cordially invite you to attend an important conference:*

***“Current Trends in European Cross-Border Deals”***

**Monday, December 5, 2005  
8:30 – 11:30 a.m.**

**McDermott Will & Emery LLP  
28 State Street, 34th Floor  
Boston, Massachusetts 02109  
617/535-4000**

The expansion of the EU to 25 nations, continued globalization of business competition and political changes have increased opportunities and challenges of doing cross-border acquisitions and other transactions in Europe. A distinguished panel of experts from the U.S. and Europe will discuss issues associated with doing deals in Europe such as:

- What are the differences in business expectations, legal and accounting requirements and deal cultures between the U.S. and various European countries?
- Are European companies attractive takeover candidates for U.S. private equity?
- Are strategic acquirors more appealing to European sellers than U.S. private equity?
- Where and why do parties go off track?
- How can cross-border deals be facilitated?
- What are the challenges of integrating cross-border businesses?

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***Continental breakfast reception and registration beginning at 7:30 a.m.***

***To register, please copy, complete and return the form on the reverse of this page.***

# **“Current Trends in European Cross-Border Deals”**

## **Scheduled Panelists Include:**

**William Charnley, Partner, McDermott Will & Emery, London**

**John Curran, Sr. Vice President, Mergers & Acquisitions, Textron Inc.**

**John Curtis, Partner at Advent International and former Vice President, Strategy & Operations, Ionics, Inc.**

**Ethan Jacks, Senior Vice President & Chief Legal Officer, Avid Technology, Inc.**

**David McKenna, Partner, Advent International**

**Vikrant Raina, Managing Director at Boston Ventures Management, Inc.**

**Ashley Rountree, Managing Director - Europe, Downer & Company**

**Kent Schreiner, Partner, Ernst & Young Transaction Advisory Services**

**Christian von Sydow, Partner, McDermott Will & Emery, Munich**

## **Registration Form**

I wish to RSVP for \_\_\_\_\_ GABC member(s) @ \$35 per member and \_\_\_\_\_ non-GABC member(s) @ \$50 per person

### **Name & Company**

Please make checks payable to “GABC” and **mail before November 30, 2005** to GABC 170 Beacon Street, Boston, MA 02116. Checks are preferred.

Credit card:     Visa     MasterCard    Number \_\_\_\_\_    Exp. Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

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Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Website \_\_\_\_\_

Name of guests: \_\_\_\_\_

### **Pre-registration is required.**

Please mail to address listed below, with check payable to “GABC”, enclosing names of guests, by November 30, 2005.

Reservations may be faxed, but will not be confirmed until full payment received. No refunds after December 2, 2005.

Please note: no tickets will be sent; names of attendees will be kept at the door. **Please register early as seating is limited.**

### **German American Business Council**

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